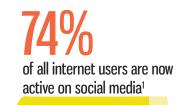
Social Media Cheeseburger



89% 18-29 year olds¹

82% 30-49 year olds¹

65% 50-64 year olds¹

49% 65+ year olds¹

Know Your Audience

Mix up and vary your strategy depending on what appeals and resonates with the audience. Make sure and catch the audience's eye with multimedia and photos.

Content

The meat of any social media strategy is to provide meaningful, relevant, and fresh content to your target audience. Use social media as an opportunity to tell your program or service's story in a unique and interactive way.

The meat of any s media strategy is

> ¹As of January 2014, social networking fact sheet, Pew Research, www.pewinternet.org/fact-sheets/social-networking-fact-sheet

<u>Commitment</u>

Hold your social media strategy together through a commitment to the process. Be patient. It takes time, energy, and enthusiasm to use social media.

Engagement

Melt over the content and add a layer of engagement to your social media strategy. Keep in mind that social media is an engagement medium where customer service is key.

<u>Goals</u>

All of the components of your social media strategy rest on a foundation: the ability to establish, track, and measure goals. Everything is built and layered upon these goals.